

## SEA LIONS BOARD MEETING-4/25/17

Board Meeting called to order at 5:50 pm. Present for the meeting were President Jeanine Apuron, Vince Apuron, Alex Gort, Bill Kellam, Stefanie Smallhouse, James and Tanya Stewart, and Paula Zovko.

MINUTES FROM PREVIOUS MEETING- Minutes from meeting March 29, 2017 are reviewed. Bill Kellam motions to approve the minutes, Paula second the motion. Motion is carried unanimously to approve previous board meeting minutes.

TREASURY REPORT-Treasurer Bill Kellam provided a Profit & Loss Statement for January 1, 2017 thru April 25, 2017. Stefanie motions to accept the report to file and Paula seconds the motion. Report is accepted to file.

Bill expressed the need for the team to find ways to fundraise. Bill also is working on a yearly budget for the team so that our regular occurring expenses could be set into a yearly budget. Once the yearly budget is voted on and accepted then it would eliminate the need for voting on things we purchase regularly anyways.

### NEW BUSINESS-

SPONSORSHIP TEAM SHIRTS-Carlink Ranch would like to offer a sponsorship for the summer Sea Lions Swim Team to help with the cost of T-Shirts in return for the Carlink logo to be on the shirts as well as display a banner at the pool during home meets. Stefanie has offered to provide a \$500 sponsorship to the team which will also cover the additional printing cost of the shirts. Jeanine also suggests that the registration forms offer a sponsorship. Bill motions to approve the acceptance of the \$500 sponsorship from Carlink for the Tshirts and banner. Alex seconds the motion. Motion carried.

Discussion of summer team shirts-Paula and Stefanie have been working on the summer shirt order and there is discussion on the pricing and design of the shirts. The cut off date for ordering shirts is decided on May 15th in order to have time for the shirts to be distributed by the first swim meet on June 3rd. There is discussion on having a second run on shirts so that any extras could be ordered then. Paula will discuss this second turn with vendors. Paula suggests to order 10 or so extra shirts to sell at concessions. Alex would like to sell previous years shirts for \$5 each or 3 for \$10 to get rid of excess.

SEA LIONS AUTHORIZED PROVIDER-Alex would like the Sea Lions to become an authorized provider of Red Cross Lifeguard Classes. Discussion about this and liability concerns. It is determined that more information is needed before discussions or decisions can be made.

FUNDS FOR LG TRAINEES-Coaches Alex, Jeanine and Tanya are teaching their first LG course and would like to provide CPR masks for the class participants. Cost of masks seems to range in the \$6-10 range and there would be one mask needed for each participant. Jeanine motions to approve up to \$150 for CPR masks for the upcoming LG class. Paula seconds the motion. Motion carried.

**MEDALS TROPHIES-CHAMPIONSHIP MEET**-Bill Kellam provided an awards estimate for summer league awards. There is discussion of the Central Arizona Swim League has determined that each team in the league will pay \$80(5 teams x \$80=\$400) towards the championship awards to the Sea Lions who will order the awards for meet. Alex motions to approve \$560 for awards costs. Vince seconds the motion. Motion Carries.

**RIBBON & BEAST AWARDS**-Ribbons are needed for the home meets and awards for the Beast of the Week. Bill has estimates of approximately \$300 for 1000 ribbons. Bill motions to approve \$400 for the purchase of ribbons and Beast awards. Alex seconds the motions. Motion carried.

**CONCESSIONS**- Money is needed to purchase items for the concessions stand at the Mammoth Pool since Sea Lions will be handling concessions this year. Items are also needed to be donated to concessions. Jeanine will make a list of items for parents to donate. Vince motions to approve \$250 for concession start up. Bill seconds the motion. Motion carried.

**DISCUSSION OF RETAINING NEW SWIMMERS**-Retaining new swimmers is always a concern and it is discussed there is a certain level of intrepidation for new swimmers who are often swimming with and competing against our year-round USA swimmers. Coach Alex would like to develop some new tactics to encourage these new swimmers to stick with the team and not feel pressured by the dominance of the USA swimmers by developing more ideas for encouragement. Mentoring, team-building skills are discussed. Concentrating on the 10 & under kids is important to build the team for future years. Discussion of Friday's adding some team building sessions (in and out of water) and/or mentoring older swimmers with new swimmers are possibilities.

**NEXT MEETING**-Next meeting will be MONDAY, JUNE 5, 2017. Immediately after practice at the Mammoth Pool.

Meeting adjourned 7:15 pm.